

“YOU WILL EITHER STEP FORWARD INTO GROWTH OR YOU WILL STEP BACK INTO SAFETY.”

- ABRAHAM MASLOW

Message
from the President

Welcome to May! Hopefully the weather has turned for the better and we can enjoy the beautiful summer!

This month, I wanted to go over the top 4 reasons to network! So if you need inspiration to attend one of our events, I am sure a few of these could convince you!

1. Networking could solve a problem you have! Or you can solve a problem someone else has. Have you encountered a problem or situation that you are struggling with? Meeting a peer who has gone through what you are going through or something similar can help point you in the right direction. Also, as people talk, a light might go off and your creativity may be inspired just from hearing from others. Networking creates access to new and valuable information, especially when it comes from a wide array of knowledgeable people. If you help someone else, they will now look to you as an expert and will not forget what you did. So next time they (or someone they know) needs a _____, they will think of you and give you a referral!

2. You are visible. You have heard the saying, out of sight - out of mind. Trust me - you want to be in the minds of other members. Chamber members are often asked, “Do you know a _____?” So make sure you are fresh in the minds of others so they can say, “Yes! Here is the number for _____!” Plus by being visible, you have the opportunity to show off your knowledge, skill and what you do by giving your 30 second commercial and also talking to other members!

3. You may find personal solutions Your network is valuable in aspects other than business - especially your personal life. Perhaps you plan to remodel your kitchen or want to add a deck to your house and a networking event introduces you to a reputable contractor. What if you (and I am not talking from personal experience) forget to shut off your pipes for the winter and one burst. Wouldn't it be wonderful to have a plumber, restoration company, and contractor who will all show up at your house at 5 pm on a Friday night when you are having 20 ladies over for Bunco! Knowing I had these resources let me spend my evening with the ladies and not trying to find people who would come over on a Friday night!!!! (Oops - I forgot that wasn't personal experience) Your network is a resource for people who can provide services to you personally and hiring them can boost your professional relationship.

4. And my favorite... It has positive health effects Forming bonds increases your mental and physical health. As you build relationships, you establish a sense of worth and value. Providing advice to others and helping them succeed can give you an emotional boost. Relationship building requires several soft skills, such as communication and teamwork, that strengthen each time you network. While networking, you build self-confidence. Striking up conversations with people you don't know lets you grow to become self-assured and comfortable. Forming business relationships can strengthen other office, professional and personal relationships by developing people skills. This in turn will help you interact with your clients and other people!



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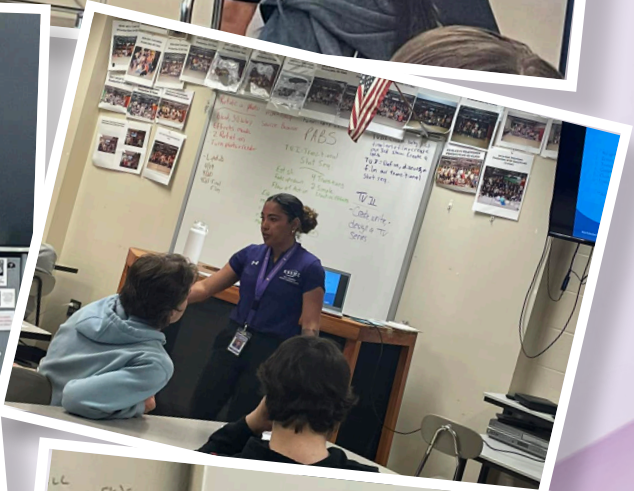
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ANNUAL CAREER DAY

Career Day was an amazing success!!!

Over 60 speakers got to influence the lives of around 800+ 10-12 graders at Plum High School!
Thank you to all of our speakers who gave of their morning to reach out to our kids!



CONGRATULATIONS!

MEMBER SPOTLIGHT



Founded in 1962, Affolder & Associates is a family-owned insurance company providing quality coverage at affordable prices. Whether you need to protect your home and auto or your hard – working business, our team of experienced, professional insurance agents will help you find an insurance plan that works for you. We’re a proud member of Keystone Insurers Group, that gives us access to niche markets with coverage tailored to insuring complex industries.

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*For more information, contact Jakub Kasprzyk at **jakub@affolderinsurance.com** or **412-366-9100**. You can also visit their website at **www.affolderinsurance.com**.*

DID YOU KNOW?

When you join the Plum Chamber of Commerce, any of your employees are also eligible to enjoy all chamber member benefits! That means that employees can:

- Attend all Plum Chamber Events
- Apply for scholarships when available
- Be added to the chamber's email database to receive correspondence including the Newsletter
- And More!

Let us know if you have any employees that would like to receive Plum Chamber communications and we'll get them added to our database!

NEW MEMBERS



GYMKHANA GYMNASTICS

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Since their opening in 1977, Gymkhana has provided quality programs designed for children of all ages. Behind their doors is a unique environment where the emphasis is on f-u-n-damentals. Stop by and visit... see for yourself the excitement of Gymkhana Gymnastics!



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Conley Hearing Care is a full service Audiology, Hearing Aid and Cochlear implant clinic with two convenient locations in Oakmont and Murrysville, Pennsylvania. We pride ourselves in patient centered care led by our team of Doctors of Audiology. Our founder Caitlin Conley, AuD is a proud resident of Plum Borough. Most health insurance plans accepted.



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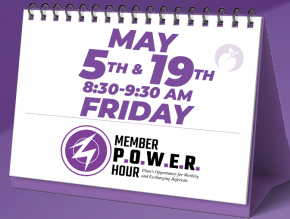
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Sanders Video Services

**Stacy Dobrosky, Susan Heinack,
and Stephanie Ramsey**

S&T Bank

DATES TO REMEMBER



Plum Boro
Municipal Center



Ascent Systems
New Kensington

SAVE THE DATES

TOUCH A TRUCK
Middle School
Parking Lot 10-2
\$5 per person

MAY 6TH

*Annual
Dinner*

Holiday Park
Fire Hall

AUGUST 29TH

**CASH
BASH**

Doors open at 4:30pm

SEPT 21ST

**MURDER
MYSTERY
DINNER**

Holiday Park Fire Hall |
Doors open at 5:30

NOV 18TH

Like our Facebook page to be kept up to date on all of our events!

TOUCH A TRUCK SPONSORS

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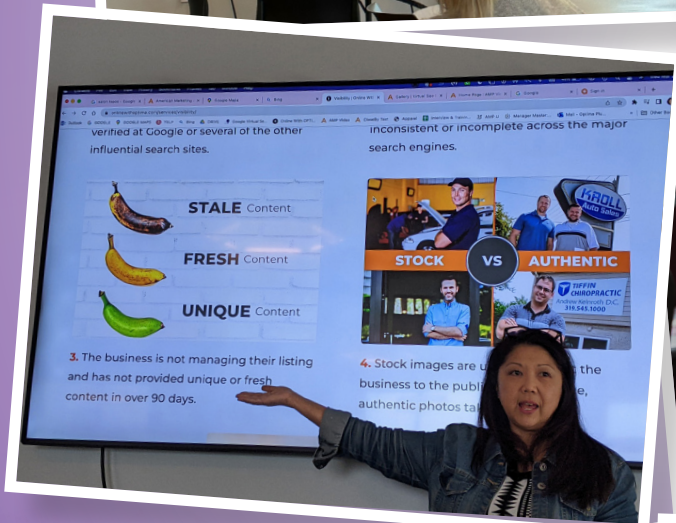
Chris Reay

MEMBERSHIP AND MARKETING DIRECTOR

Plum Chamber of Commerce
membership@plumchamber.com
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Check out these pictures from some of our events.





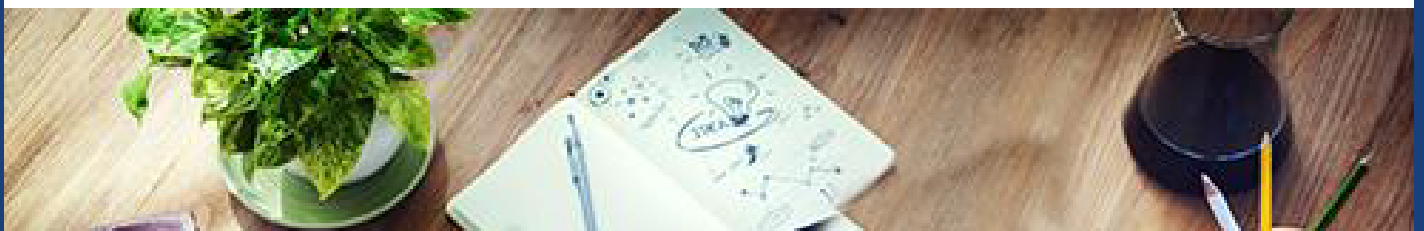
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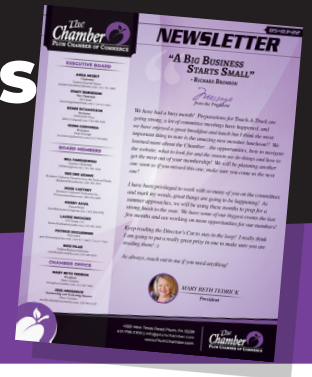
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Promote YOUR BUSINESS TO MEMBERS!

Newsletter is sent to 450 people

Advertise your company, products and services with a Business Card Ad, Flyer Insert or Both in our Monthly Newsletter



	BUSINESS CARD AD PRICING	FLYER/BROCHURE INSERT PRICING	DUAL ADVERTISING* Discounted Rate
One Month	\$10.00	\$30.00	\$35.00
Three Months	\$25.00	\$75.00	\$90.00
Six Months	\$65.00	\$150.00	\$200.00
Twelve Months	\$100.00	\$220.00	\$290.00

* (Business Card and Flyer Insert)

- Newsletters will be emailed to members in a printable PDF format.
- Newsletters will be posted on our website at www.plumchamber.com
- Newsletters will be posted on our Facebook page which can be viewed by members and the general public.

To advertise in our monthly Plum Chamber Newsletter, please complete the form below and email it to Chris Reay at membership@plumchamber.com

PLUM CHAMBER NEWSLETTER ADVERTISING

Company Name: _____ Email: _____

Contact: _____ Phone: _____

SELECT FROM THE FOLLOWING ADVERTISING OPTIONS:

Business Card Ad

____ 1 month - \$10 ____ 3 Months - \$25 ____ 6 Months - \$65 ____ 12 Months - \$100

Flyer/Brochure Insert

____ 1 month - \$30 ____ 3 Months - \$75 ____ 6 Months - \$150 ____ 12 Months - \$220

Both Business Card Ad and Flyer/Brochure Insert

____ 1 month - \$35 ____ 3 months - \$90 ____ 6 Months - \$200 ____ 12 Months - \$290

____ Check Enclosed ____ Email Quickbooks Invoice For Credit Card Payment

JOB OPENING POSTING FOR THE PLUM CHAMBER WEBSITE

If you would like to post your job opening(s) on our website any time throughout the year, please complete this form and return to membership@plumchamber.com.

Company : _____

Contact: _____ Email: _____

Job Opening Title _____

BRIEF JOB DESCRIPTION

JOB REQUIREMENTS

PROCESS TO APPLY

ADDITIONAL INFORMATION

Signature:

Print Name:

Date: